Francis Cauffman

Healthcare
Medical Equipment Planning

F.F. Thompson Hospital, nuclear medicine camera room
Below: Our Lady of Lourdes Medical Center, ICU patient room
Right: F.F. Thompson Hospital, angiography lab
Bottom: Our Lady of Lourdes Medical Center, Cardiac OR
Middle: Lankenau Hospital, ED treatment room
Far right: Our Lady of Lourdes Medical Center, PACU
In a world that sets a premium on innovation, Francis Cauffman consistently sets
the standard for knowledge and creativity. For over 50 years, we have brought
quality and imagination to design around the globe. What we do best is provide
strategies that, through astute planning, generate opportunities for our clients to
realize their potential.

Francis Cauffman’s approach to medical
equipment planning services is based
upon a philosophy of true partnership;
partnership with the client – adminis-
tration, clinical and medical staff – as
well as partnership with the architects,
engineers and contractors. We define
our partnership as a serious commit-
ment to teamwork.

Medical equipment planning provides the
following benefits:
– Budget Accuracy & Control
– True Need vs. Wish List Planning
– Reuse Planning
– Building Design and Space Implications
– Schedule Adherence
– Planning Perspective
– Knowledge of Building Process
– Relevant Experience

Medical equipment planning is vital to
the success of any construction project.
It comprises as much as 20% of the proj-
ect budget—a significant investment. We
have a deep respect for the stewardship
of our client’s financial resources and are
committed to helping them preserve
those resources and providing them with
quality and value.

Our in-house team collects user group
input to build our client’s medical equip-
ment database, and provides timely
architectural and engineering specs to
the design team.

Francis Cauffman focuses on meeting the
clinicians’ needs for delivery of optimum
patient care while maintaining budget
compliance. We produce accurate inven-
tories and reuse estimates, taking into
consideration the facility’s capital pro-
gram. This facilitates accurate and realis-
tic budget projections. In order to provide
the most accurate information, we cus-
tomize our reports to reflect our client’s
needs and resources.

Medical equipment technology is often a
kind of ‘moving target’. We work closely
with our clients to help them to plan
using the latest equipment. Our clients
benefit from years of our team’s experi-
ence with advancing technology and
evolving procedures and techniques. We
utilize the most current equipment plan-
ning resources, including the Attania
web-based program and ECRI Select Plus.

Francis Cauffman’s medical equipment
planning team is an integral part of the
design team. We have an in-depth knowl-
dge of regulatory issues, patient safety
and privacy and operational Impact. As
such, we can provide timely, accurate
medical equipment data and support to
our clients and consultants.
Medical Equipment Planning Clients

Albert Einstein Healthcare Network & Medical Center
Cooper Health System
Crozer-Keystone Health System
F.F. Thompson HealthCare System
Geisinger Health System
Hahnemann University Hospital
Main Line Health
Lankenau Hospital & Medical Research Center
Lewis County General Hospital
The Milton S. Hershey Medical Center
Morristown Memorial Hospital
Oswego Hospital and Extended Care Facility

Our Lady of Lourdes Medical Center
Paoli Memorial Hospital
R Adams Cowley Shock Trauma Center
Sacred Heart Hospital
St. Joseph’s Healthcare System, Inc.
St. Mary Medical Center
SUNY Upstate Medical University Hospital
University of Pennsylvania Center for Advanced Medicine
University of Pennsylvania School of Medicine
Virtua Health